GSA Alliant Custom Report

Preparing for Business

Built To Last

Alliant and Alliant Small Business (SB) are GSA's enterprise flagship GWACs; built to service your IT requirements for the next 10 years.

GSA's new Alliant and Alliant SB GWACs help you get the IT solutions you need to meet mission requirements in a streamlined fashion with minimal fuss. These two long awaited GWACs are the product of a collaborative effort between customers, providers and GSA.

The solution provider you choose has gone through a rigorous competitive process — just to get the opportunity to compete for your Task Order (TO). You are guaranteed to get the best value IT solution from an outstanding firm, one with a track record of excellence and expertise in supporting government. The first objective of both IDIQ contracts is to provide service continuity. Alliant is replacing the Answer and Millennia GWACs ending in 2008-2009. Alliant SB is actually GSA's first small business only GWAC.

Mary Powers-King recently joined GSA as the Director of GWAC and IT Schedule Programs. She brings more than 25 years experience managing IT programs in government and the private sector. "At GSA we're making every attempt to listen to people who provide us with input on improvements and to incorporate lessons learned from our prior experiences with the acquisition process," said Powers-King.

It also assures you that to be on Alliant or Alliant SB, GSA has reviewed all proposals, verifying companies have the systems and capabilities they promised. They have approved purchasing and accounting systems and they have secure facility accessibility.

Alliant and Alliant SB are both fee for service. GSA is charging the standard fee of 3/4 percent; it's no different than GWACs or Schedules. The fees are included in the price paid to the contractor. The contractor then pays GSA, so there are no hidden costs. "We feel it is very competitive rate," said Powers-King.

Alliant is conducive to interoperability and open source technologies; it also supports the Federal Enterprise Architecture (FEA), performance based contracting and the reuse of solutions. These are essential elements IT professionals must integrate for government to accomplish its LOB, modernizing infrastructure and security/IA initiatives.

Why You Should Care About Alliant

"We have built Alliant to thrive in the rapidly changing environment that is the IT industry," declared Jim Ghiloni, Director of GWAC Programs. "They are the next generation GWACs reflecting the direction the government has been moving in its IT investments in last few years."

Through Alliant and Alliant SB, government buyers have vehicles in place to purchase $65 billion in IT solutions over the next 10 years. What Alliant does is help you minimize your risk, so you don't have to buy solutions more than once. You want a provider to come in, knowledge in-hand, and solve your problems and facilitate whatever it is you are trying to accomplish. By using Alliant, you will be able to do just that.

Flexibility in Scope, Security and Teaming

The scope of both Alliant and Alliant SB includes any and all components of an integrated IT solution. This includes all current and any new technologies which may emerge during the life cycle of the contract for IT systems and services in support of National Security Systems, as defined in FAR 39.002.

According to GSA, as the definition of IT changes over the life cycle of the contracts, the scope will be considered to coincide with the current definition at any given time.

"It is flexible and responsive to changes in technology and available solutions," explained Ghiloni. "That means when industry partners come up with new technologies and solutions, we don't have to change the contract, just change the directory because it's still IT and it's good over the lifecycle of the contract."

With the contract's ability to adjust to changing IT technologies, customers also have the option to customize their level of security.

"We have set a foundation within Alliant where the customer can craft the particular security requirements unique to them. We encourage our customers in their TO requests to further define what makes sense for them," said Ghiloni.

So, if you want the requirement where all personnel have a top secret clearance, you are free to do so and be confident that Alliant awardees have that staff available and you will get adequate competition for your unique solution.

"We built the baseline," added Ghiloni. "All the basic clauses and provisions related to security and IA are in the basic contract and you are assured of a foundation to build upon the specifics you need."

GSA's teaming arrangements are a great example of where less is more. There are no prescribed teaming arrangements on any of GSA's GWACS, including Alliant.

"They can team with each other, they can team with subcontractors, small businesses, large businesses, whatever it takes to accommodate that particular requirement," explained Ghiloni. "And that can change from requirement to requirement. There are no prescribed lists, no limitations which gives much more flexibility."

That is a value to the customer and to the Industry Partner said Ghiloni, freeing them up to put together the best possible answer for the government. "We are about maximizing flexibility and choice for customers and Industry Partners so they can put together the

> "At GSA we're making every attempt to listen to people who provide us with input on improvements; and to incorporate lessons learned from our prior experiences with the acquisition process."
>
> *Mary Powers-King, Director,*
> *Office of GWAC and IT Schedule Programs, GSA*

best solution and not be constrained arbitrarily," added Ghiloni.

Overseeing Contractors

There is a lot of discussion about the oversight of contractors these days. Because Alliant is a GWAC that means GSA is keeping track of the contract, reporting annually to OMB on such things as Fair Opportunity, the use of Small Business, meeting socio-economic goals, using EVM and other issues.

On an ongoing basis GSA monitors performance, reviews SOWs and tracks what the companies are doing and how they are doing it. So there is an additional level of scrutiny and oversight transparent to the customer without adding any cost.

And if there are poor performance or security concerns, GSA has the clout to address those issues with the company's senior management. "We can make sure that everything is being monitored and being done properly on behalf of our customers," noted Ghiloni.

The Alliant Bottom Line

"Alliant is very, very broad in scope and can support any of your IT needs," explained Powers-King. It is flexible, comprehensive and next generation in terms of the Federal Enterprise Architecture (FEA) and the DOD EA.

Both Alliant and Alliant SB have a quality set of proven companies under the contract. Meeting GSA's objective to get the very best IT contractors onto a single vehicle where you can get anything you want, Alliant and Alliant SB deliver. They bring some good competition for your TO.

"Alliant is a vehicle that's relevant for 10 years in terms of how it's built and its ability to react to the certain changes in the technology market," said Ghiloni. ◆

The Unique Alliant(s)

Alliant and Alliant SB help customers plan their needs from cradle-to-grave and align their investment processes to their EA.

Alliant and Alliant SB support the entire lifecycle of an IT investment in a way no other vehicles do. "Alliant helps customers conceive of their requirements in FEA terms right out of the gate – from cradle-to-grave – in an OMB friendly format," explained Jim Ghiloni, Director of GWAC Programs. "Further it educates GSA's Industry Partners, because they need to understand how this model works and how this ties back to agency requirements; so they can prepare solutions and be ready to meet the government's requirements," he continued.

The Federal Enterprise Architecture (FEA) describes IT products and services in terms of infrastructure, applications and management, rather than individual nuts-and-bolts technology and specific product types and brands (hardware, software, networks, etc.).

Twenty years from now there will still be hardware, but it could be totally different from what is now available and the FEA allows for that."The model is continually evolving and will remain up-to-date throughout the contract lifetime," Ghiloni explained.

By not listing specific products, customers will find that Alliant is capable of providing any type of IT solution without necessarily doing a search for the catchword or catchphrase of the day.

Up One Level

Let's say you go to the grocery store looking for specifics such as corn flakes, milk and bananas. When you look for them you don't see signs for those specific products, but broader categories such as cereal, dairy and fruit. That's "up a level" according to Ghiloni.

Alliant is like a big bag of Legos (the "Lego analogy") that customers put together to fit that particular mission. This approach is good for many of the CIO components of agencies who are thinking about component-based architectures for their IT investments.

"You design your solution in a component oriented manner, like Legos," said Ghiloni. "You piece those components together to create shapes; those shapes are your solution. If you need a different shape, you don't redesign or obtain new components; you reconfigure how those components are attached."

Ghiloni noted that they are not trying to list every possible combination of a thousand different components. "What we are saying is 'these are the components of an IT solution, this is what makes up an IT solution and that's the scope of the contract'." The way you piece those things together for a particular requirement is specified at the TO level.

That's good for you. So, when you are doing your SOWs for individual TOs, you can use a common language to define your IT investments as they evolve over time. It eliminates the need to list everything possible and encourages the re-use of solutions.

Direct or Assisted Acquisition (Your Choice)

Alliant contains lots of tools available to assist customers in how to use the contract. And customers have options on how to use the contract.

Agencies can use GSA Assisted Services to help with the buy (Assisted Acquisition) or they can buy direct (Direct Acquisition). "We understand agencies have a wide array of business practices. We want to give them choices, so they can align their methodology or acquisition strategy with their particular circumstance," said Ghiloni.

Alliant also includes provisions that encourage and support the various initiatives that define and are really shaping IT in the federal government, such as open source and the emphasis towards green technology and Earned Value Management. There are provisions in Alliant that support those initiatives directly so they are very easy to capture.

Both Alliant GWACs are also excellent for procuring managed services. "Managed services are just a methodology for acquiring a service," explained Powers-King. "If it's an IT requirement then it's in the scope of Alliant and Alliant SB, so you can do any type of managed service on both." ◆

Two For Ten

Keep Alliant and Alliant SB in mind when making your acquisition strategy decision, because Alliant and Alliant SB support you now – and for the next 10 years.

	Alliant	**Alliant Small Business**
Type	Multiple Award/Indefinite-Delivery, Indefinite-Quantity (MA/IDIQ)	Multiple Award/Indefinite-Delivery, Indefinite-Quantity (MA/IDIQ)
Contract Length	10 years (5 year base, one 5 year option)	10 years (5 year base, one 5 year option)
Contract Ceiling	$50 billion	$15 billion
Contractors	30 plus	60 plus (Small Business set-aside only)
Contract Access Fee	$3/4$% applied to all invoiced costs.[1]	$3/4$% applied to all invoiced costs.[1]
Order Type Preference	Supports various task order types: • Fixed Price (FPI, FPAF) • Cost (CPFF, CPIF, CPAF) • Time & Material and Labor Hour	Supports various task order types: • Fixed Price (FPI, FPAF) • Cost (CPFF, CPIF, CPAF) • Time & Material and Labor Hour
Performance Based Preference	Pursuant to FAR 37.102(a)(2), use to the maximum extent practicable in the following order of precedence: (1) A Firm-Fixed Price Performance-Based Order; (2) A Performance-Based Order that is not Firm-Fixed Price; (3) An Order that is not Performance-Based.	Pursuant to FAR 37.102(a)(2), use to the maximum extent practicable in the following order of precedence: (1) A Firm-Fixed Price Performance-Based Order; (2) A Performance-Based Order that is not Firm-Fixed Price; (3) An Order that is not Performance-Based.
Required for Awardees	• Required top secret facility clearance • Required cost accounting system	• Required top secret facility clearance • Required cost accounting system
Who Can Use	For use by Federal and Department of Defense agencies with delegation	For use by Federal and Department of Defense agencies with delegation
Contract Options	Direct Acquisition or Assisted Acquisition	Direct Acquisition or Assisted Acquisition
Ordering Guide	Yes	Yes
Website	www.gsa.gov/alliant	www.gsa.gov/alliantsb
Contract Manager	Enterprise GWAC Centers – San Diego, CA & Ft. Worth, TX	Small Business GWAC Center – Kansas City, MO
Questions	alliant@gsa.gov	sbgwac@gsa.gov
Client Support	(877) 534-2208 Fax (858) 530-3182	(877) 327-8732 Fax (816) 823-1608
GSA Contacts	Menlu Bruce (925) 735-1641 mimi.bruce@gsa.gov	Greg Byrd (816) 823-4356 greg.byrd@gsa.gov Lee Tittle (816) 823-2370 lee.tittle@gsa.gov

Source: GSA as of 2/26/08

[1]Formula is: Total CAF = Total Invoiced Costs including CAF Percentage. The total CAF collected per Order will be capped at a set amount to be determined by the Government.

Speaking of Alliant SB

Alliant SB is GSA's first GWAC dedicated specifically to the small business community as a whole.

Mary Powers-King recently joined GSA as the Director of GWAC and IT Schedule Programs. She has more than 25 years experience and comes to GSA from DOT, where most recently she was the Director of IT and Deputy CIO at the Federal Motor Carrier Safety Administration.

Jim Ghiloni is Director of GWAC Programs. He also acts as the Alliant Program Manager, responsible for overseeing the Alliant and Alliant SB procurements. A Certified Project Management Professional, he has also worked with FEDSIM and SmartBUY.

They recently spoke with 1105 Custom Media about Alliant SB.

Q: 1105 Custom Media — Tell us about the recently awarded Alliant SB?
A. Mary Powers-King

Although Alliant and Alliant SB are similar, Alliant SB has been evaluated independently and has been appropriate influenced by small business rules and regulations. It is a multiple award IDIQ contract with a $15 billion ceiling. It runs for 5 years with one five year option – and most importantly, it is a small business set-aside.

It provides access to a large number of vendors who offer the broad spectrum of IT technology services and products. Alliant SB is an excellent mechanism to help federal agencies with their small business goals. From what we understand from the statistics we've seen, this is an area where agencies need help.

Q: 1105: How does it fit in with GSA's other GWACs?
A: Jim Ghiloni

Our other small business GWACs are socio-economic and dedicated to specific segments of industry. This is a generic small business contract and is a different category that we have had before; before our contracts were aimed at subsets of the community.
A: Mary Powers-King

This is GSA's first small business set-aside GWAC. It is for entire small business community, so this is "new" for us. Alliant SB is a unique offering, filling in a gap that

existed in our portfolio. It is not replacing anything, but is a new entry into our portfolio. And like Alliant, customers can do "direct acquisitions" or "assisted acquisitions" depending on their unique situations.

Q: 1105 — What are the fees for use?
A. Mary Powers-King

It is consistent with all other GWAC vehicles we have and has a 3/4 of a percent fee. We think that's pretty low. Agencies don't pay GSA directly, but pay the vendor who pays GSA.

Q: 1105 – How do Alliant and Alliant SB compare?
A: Jim Ghiloni

Everything you can say about Alliant is true for Alliant SB – except that it is a small business set-aside. It has all the value and the benefits and innovative features of Alliant including: describing scope in terms of FEA and the flexibility that that entails; the broad array of contract types; the reporting capabilities building around the program; and the information systems to support the contract. All of that allows us to bring that innovation to the small business arena.
A: Mary Powers-King

Alliant is our enterprise flagship contract for the next 10 years. Now Alliant SB can provide all those same benefits to agencies looking to meet their small business goals.

It gives our customers access to solutions that small business provides. It gives our customers a way to meet their IT requirements with innovative best in class solutions. We think that our small business industry partners really represent the "best of the best" in the small business community.

Q: 1105 — If customer wants to use Alliant SB, what is the procedure; how do they know whether to explore small business options?
A: Jim Ghiloni

Early in the buying process they would identify their requirements and make their determination whether something that would be suitable for small business or not. Once they make that determination, they would

begin to look for a contract vehicle that is small business.

That's when they should be contacting us by phone, web or email. We then set up a brief training session, because we have to issue a DPA (Delegation of Procurement Authority) to the customer. We can do that over the phone, on the web, in person — whatever the customer wants. It takes from an hour to afternoon. We walk through with them how the contract works. We issue the DPA and from that point on they can issue orders against the contract as if it were their own contract.

A: Mary Powers-King

Most agencies have small business offices (e.g. OSDBU or SADBU) that may or may not be part of their procurement shop; so typically they know what the goals are because it is federally mandated. These small business offices keep track of that and required to report to OMB; so they will know where they are on track or falling short of goals.

Part of our outreach activities is that we will be talking with agencies to let them know we have this great opportunity with Alliant SB and it will be a "win-win" for meeting both their IT requirements and their small business objectives.

Q: 1105 – If you were face-to-face with a customer, what do you want to them to know about Alliant and Alliant SB?

A. Mary Powers-King

They both offer comprehensive, enterprise wide IT solutions; they are very, very broad in scope, so any IT requirement you have can be accommodated through these vehicles. They are top quality and provide a large number of industry partners – the people you would want anyway.

Clearly for Alliant SB, it is a way for you to meet your small business goals. We are really excited about Alliant SB and we're looking forward to getting it rolling. ◆

Ten Things You Need To Know About Alliant

From reporting to analysis to security to governance, Alliant can help every step of the way.

1. Management Module

Alliant has an online management module that supports GWAC TOs. Through it, agencies have real time access to information on invoices submitted and status of payment. Alliant also can do reports on how much an agency spent and what the funds were spent on. These analysis tools help managers look at programs and see where resources are going.

"Customers won't have to keep off-the-cuff records or make phone calls to find out how much they've paid, how much an option is worth, when next installment is do or the burn rate," said Jim Ghiloni, Director of GWAC Programs. All that is online so customers can run can run their reports.

2. Security

For security, flexibility to customize the appropriate level of security needed is the theme. Basic clauses and provisions related to security and IA are in the basic contract. A baseline has been built and customers can configure and optimize within their particular requirement the specific security issues they are concerned about. Customers are assured of a foundation and then they build on it the specifics they need.

3. Standardized Labor Categories

Alliant has standardized the labor categories that are consistent across all vendors. GSA will be gathering data as to how those labor categories are used, which are used most and how they are priced. It's one of the reporting requirements of the contract that Alliant industry partners report on a regular basis. Currently the data is lacking in the federal space.

4. 'Apples to Apples' Service Comparisons

By having standard definitions for labor categories, customers now have an 'apples to apples' method to really compare what Alliant Industry Partners are offering in the way of services. On Alliant all labor categories are defined, as well as the levels of responsibility for each. This makes it more convenient for the agencies who are evaluating to be able to compare those labor costs – and what they are getting for them – directly.

"For example, if an agency gets four bids, each will have a different mix of skills and hours," said Ghiloni. "If Company A is bidding 100 hours of a senior network engineer and 1000 hours of a journeyman; and Company B is bidding 500 of each, you have a sense of what means. It allows us to build a database of actual practices," explained Ghiloni. "We make that data available to customers so they can use it when doing their cost estimating."

You can compare those labor categories, because you are comparing essentially the same functions; whereas in the commercial environment the definitions can be different: a senior network engineer can be different at each company because they are using own terms to define that position.

5. Governance

Making sure a contract runs smoothly is no easy task. The question of 'who talks to who' is essential to make sure that everything is going right.

With Alliant, anyone writing an order receives a delegation. There is a contracting officer who is in contact with the GWAC Center. Then there are personnel and procedures to monitor and assist with the communications.

In addition, each of the Alliant awardees has a Project Manager (PM) to support these individuals. Additional personnel assist with communication and to monitor the contract. Additionally each Task Order (TO) has requirements to fill, keeping everyone on the project informed.

6. Fulfilling Fair Opportunity

When you use Alliant as in any GWAC, there is a requirement to offer Fair Opportunity to all of the Industry Partners that are primary contractors to bid on that particular TO. Exceptions to the rule are

GSA helps agencies achieve their missions in the most efficient and cost effective way as possible; and that's exactly what Alliant is designed to do.

enumerated in the FAR.

With Alliant, when you issue your TO RFP, giving all the Industry Partners the opportunity to propose a solution, your agency has fulfilled its Fair Opportunity obligation according to Ghiloni.

Ghiloni also explained Alliant has the capability to do a multi-phase approach, where an agency may want to narrow down the field down before they do the formal RFP. "There are a variety of ways to do that and we can advise agencies on that if that's an issue."

7. OMB 300 Friendly

Customers who want funding for their IT initiatives or requirements need to submit an OMB Exhibit 300; necessitating them to conceive of their requirements in context of the FEA in order to get OMB approval.

"With Alliant they can just they can essentially copy and paste 80% of their Exhibit 300 right into an Alliant Task Order request and have that continuity throughout the process," said Ghiloni.

"Customers are going to realize 'why I am I going to re-describe my requirements in a different way, why do that twice? I already did once for the FEA'. "What we've done by constructing Alliant along the same model is made it very easy for the customer to translate their requirements directly into an Alliant Task Order and map it to the award," added Ghiloni.

8. Contractor Verification

GSA verifies that Alliant Industry Partners have the systems and capabilities they promised, approved purchasing and accounting systems and secure facility accessibility.

9. Aggressive Small Business Goals with Flexible Teaming

Alliant has very aggressive small business goals for subcontracting. "Instead of 30 to 35 percent, we are requiring our industry partners to provide 50 percent of their subcontracting dollars to small business," said Ghiloni.

Boosting small business opportunities is enhanced by simple fact that GSA has no prescribed teaming arrangements. Partners are free to team with whomever they wish opportunity by opportunity. Also there are no prescribed lists and no limitations which gives much more flexibility to build teaming arrangements, if they so desire. That is a value to the customer and to the Industry Partner as it frees them up to put together the best possible answer for the government.

10. Industry Partners Committed To You

Alliant and Alliant SB Industry Partners are developing web portals where you can access company-specific information and contract management data – a virtual program management office if you will. Each Industry Partner will have a program manager, technical director, financial professionals, quality control and customer service personnel as well as a small business liaison. ◆

Alliant SB Contract Holders *(As of 2/28/2008)*

AAC, Inc.
Access Systems, Inc.
Actionet, Inc.
Advanced Alliant Solutions Team
Advanced Systems Development, Inc.
Alliant Across America Information Services, LLC
Alliant Alliance, LLC
Alliant Information Technologies, LLC
Alliant SB CTA, LLC
AlliantCorps, LLC
Alpha Ten Technologies, Inc.
AOC Alliant Technologies, LLC
Applied Information Sciences, Inc
ASRC Management Services
Avineon, Inc.

Bowhead Information Technology Service, Inc.
Burke Consortium, Inc.

Caelum Research Corporation
Chenega Advanced Solutions & Engineering, LLC
Creative Alliant, LLC
Creative Computing Solutions, Inc
CTG, Inc.

Data Computer Corporation of America
Data Networks Corporation
Digital Management, Inc.
DSD Laboratories, Inc.

Electronic Consulting Services, Inc.
Energy Enterprise Solutions, Inc.
enGenius Consulting Group, Inc.

Federal Acquisition Services Alliant JV, LLC
Federal Innovators Alliance
Futron, Inc.

Interimage, Inc.

Janus Research Group, Inc.

Kadix Systems

Management Support Technology CTA
Management Technology Incorporated
MAR, Inc.
Milvets Systems Technology, Inc.

OnPoint Consulting, Inc.

Phacil, Inc.
Preferred Systems Solutions, Inc.
PSI International, Inc.

Quality Management & Technology Resources
Quality Technology, Inc

RX Joint Venture, LLC

SBAlliance, Inc. Joint Venture
SBD Alliant, LLC
Software Engineering Services Corp
Solers, Inc.
SP Systems, Inc.
Syncrotech Software Corp.
Synectic Solutions, Inc
Systems Plus, Inc.

Telesis Corporation
TEM Solutions
The Metrica Team Venture

Ultra Technologies, Inc.

Viatech Systems, Inc
Viatech, Inc.
Vistronix, Inc.

Webster Data Communication, Inc.

Industry Insights

Alion Science and Technology

Alion Science and Technology provides mission focused technology solutions for complex business needs. At Alion, the mission matters most.

Alion builds on over 70 years of providing technical excellence to satisfy complex business needs. Our IT professionals work in every phase of the IT project life-cycle, from initiation to operation and closing, to ensure that clients realize the benefits of fully integrated solutions, with technical and operational capabilities that include:

- Program Management
- Software Development
- IT Infrastructure Support
- IT Management Consulting
- IT Security

A technology solutions provider with 3,300 employee-owners worldwide, Alion's integrated Alliant Team of over 25 large and small IT contractors brings a unique set of experiences and tools that can be leveraged to meet your needs. Alion has also established a dedicated Program Management Office experienced in managing government-wide IT contracts to ensure that we implement best practices in IT and contract management.

Alion delivers IT expertise that can result in higher performance and greater return on investment. Our proven skills in enterprise architecture development and integration, software development and management process improvement can help your organization achieve its mission. Because that's what matters.

BearingPoint:
The right partner on GSA Alliant

BearingPoint is a leading management and technology consulting company serving the Forbes Global 2000 and many of the world's largest public services organizations. Our 17,000 passionate, experienced consultants help organizations around the world solve their most pressing challenges, day in and day out. Through our collaborative and flexible approach, we help our clients get practical, sustainable, measurable results, make the right strategic decisions and implement the right solutions.

We understand the importance and value of establishing a viable long-term strategic partnership with a proven leader in the government IT community. No one can do it alone in this rapidly changing IT marketplace.

Under GSA Alliant, the largest GWAC ever issued, BearingPoint can help you implement effective solutions that meet performance measures while maintaining costs and streamlining operations. Through the GSA Alliant Contract Vehicle, we can provide a wide range of services that are designed with both performance and compliance in mind. By leveraging the strength and diversity of more than 60 small business team members we can also help you meet your socio-economic goals. We invite you to learn more at www.bearingpoint.com/gsa/alliant.

We are BearingPoint, management and technology consultants.

Contact: Charles Archer, GWAC Manager, (703) 747-5669, Charles.archer@bearingpoint.com

CSC

As one of the world's largest providers of technology-enabled business solutions and services, CSC applies innovation and best practices from our global commercial and public sector experience to help U.S. government agencies meet mission-critical requirements.

Through the General Services Administration's (GSA) Alliant contract, CSC looks forward to continuing its successful partnership with GSA and the U.S. Government. From providing integrated IT solutions worldwide to supporting new and emerging technologies, CSC will play a leading role as an Alliant partner. As one of the leading IT service contractors in total sales on GSA ANSWER, Millennia and Schedule 70, CSC is well-positioned to continue to help Federal Government agencies streamline costs and better serve the public.

For nearly half a century, CSC has served virtually every department, agency and major initiative by |bringing together the right technologies, proven methods, innovative ideas and skilled experts to help clients achieve outstanding results. CSC has managed some of the world's largest, most complex projects – from advancing the nation's air traffic control system and supporting the U.S. space program to creating the first, secure private data network for the U.S. Department of Treasury and creating pilots for a Nationwide Health Information Network (NHIN).

Industry Insights

General Dynamics

As a trusted GSA partner and experienced integrator, General Dynamics delivers a vast array of information technology solutions and technical expertise to government agencies across the globe. With 35,000 highly skilled IT professionals worldwide, General Dynamics offers an innovative combination of best-in-breed solutions, deep mission understanding, vast technical and managerial resources, and proven program performance that empowers our customers to achieve critical mission success.

Flexible and comprehensive, the Alliant contract allows civilian agencies and the Department of Defense to apply leading-edge technology through innovative solutions tailored to individual mission requirements.

General Dynamics' services and solutions available through Alliant include:
• Application design and integration
• Cybersecurity and information assurance
• End-to-end IT services and operations
• Wireline and wireless infrastructure modernization
• Configuration management
• Test and evaluation
• LAN/WAN Support
• Voice over Internet Protocol (VoIP)

General Dynamics offers agencies industry-leading experience with quality and management disciplines such as Federal Enterprise Architecture (FEA), Information Technology Infrastructure Library (ITIL), Earned Value Management System (EVMS), certified project management professionals (PMP), Capability Maturity Model Integration (CMMI) and International Organization for Standardization (ISO) best practices.

For more information, please visit www.gdit.com/alliantcontract/.

INDUS Corporation

INDUS Corporation (INDUS) is committed to partnering with our customers to ensure mission success. INDUS has the technical expertise and proven solutions to meet your organization's most difficult challenges. No matter how complex or detailed your projects may be, INDUS' talented employees have the knowledge and experience to face them head-on and achieve success.

INDUS is passionate about providing solutions to business challenges. We are responsive to the current fiscal environment demanding IT solutions to be delivered on or ahead of schedule and within budget. INDUS provides solid credentials and capabilities supporting secure infrastructure, actionable intelligence, software applications management, and enterprise IT solutions.

INDUS has extensive experience managing complex enterprise-wide, performance-based contracts for the Federal Government. INDUS is an ISO 9001:2000 registered company, has been externally assess as CMMI Capability Level 3 and follows the ITIL (IT Infrastructure Library) best practices approach to IT service management.

INDUS delivers unparalleled customer satisfaction by applying all necessary resources and capabilities to provide mission critical services and solutions in Federal Civilian, Homeland Security, Defense, and Intelligence agencies. For more information please visit: www.induscorp.com or alliant@induscorp.com.

SAIC

SAIC is proud to be a prime contractor on Alliant, the GSA contract that gives government managers the flexibility to find the solutions they need to meet their difficult mission requirements in the future. SAIC is also pleased to have this opportunity to continue its work with GSA, building on a successful relationship of more than 15 years providing the proven people, management, integration, technical processes, and tools government needs.

SAIC is a leading provider of scientific, engineering, systems integration and technical services and solutions to all branches of the U.S. military, agencies of the Department of Defense, the intelligence community, the U.S. Department of Homeland Security and other U.S. Government civil agencies, as well as to customers in selected commercial markets. With more than 44,000 employees in over 150 cities worldwide, SAIC engineers and scientists solve complex technical challenges requiring innovative solutions for customers' mission-critical functions. SAIC had annual revenues of $8.3 billion for its fiscal year ended January 31, 2007.

SAIC: From Science to Solutions®