

From: Judson Althoff <Judson.Althoff@microsoft.com>

Sent: Wednesday, September 8, 2021 6:54 AM

Subject: Serving the US Federal Government through our Mission

Team,

Our mission is to empower every person and every organization on the planet to achieve more. That includes the U.S. federal government. Over the years, Microsoft has become the trusted digital transformation partner to a range of U.S. federal agencies, helping them achieve their mission-critical objectives, while meeting their unique requirements.

Through our direct experience with JEDI and similar initiatives, we know that working with the U.S. federal government requires the ability to deliver highly customized solutions. Our experience has also taught us the tremendous value of bringing our engineering team and our U.S. federal business unit closer together. Doing so allows us to be more responsive to our customers' distinct needs and make breakthroughs in terms of our product portfolio.

For these reasons, today we are announcing two important changes that will ensure our engineering teams can work hand in glove with the field teams closest to U.S. federal customers. First, we are moving the U.S. Federal team, led by Rick Wagner, to Jason Zander's engineering organization. Second, effective October 1, the U.S. Federal team will begin operating as its own subsidiary.

These changes ensure our ability to deliver the latest technology innovations tailored to the U.S. federal government's specific needs. Further, they align both with our mission and One Microsoft approach. To that end, I encourage you to consider the new subsidiary like any other. In instances where customers transcend traditional commercial and federal boundaries, we should work together across teams and subsidiaries in their interest.

Given the U.S. federal government's unique role, presence across several industries, and how we work to serve its needs, these changes apply to the U.S. federal government alone. In addition, we do not plan to adopt them for our other industry focus areas, nor other public sector customers globally.

Thank you for your continued dedication and commitment to our customers and partners. Deb Cupp, Jason Zander, Toni Townes-Whitley, and Matt Renner will host a series of town halls later today to help answer any questions you may have. Please look out for calendar invites soon.

Judson